



Job Posting: Development Director & National Advisory Board Lead

↑ *Take your career to the next level by joining our high-impact team.
Use your creative genius to improve public education nationwide.
Work for an organization who gives you a platform to do amazing things.*

THE ORGANIZATION

The Cahn Fellowship provides advanced leadership development and recognition in large metropolitan areas to strong, talented school leaders to improve public education. The best schools are led by strong principals. Cahn Fellowship selects high-potential principals to participate in programs that maximize their talents and enhance their skills. Our programs aim to have a dramatic impact on the performance of the school, the outcomes for the students, and the satisfaction and commitment of the principals themselves.

THE PERSON

The ideal candidate will value working alongside a strong, tight-knit team that is passionate about bettering public education. The ideal candidate will find fulfillment in knowing that his/her advocacy and fundraising made it possible to improve the quality of education for hundreds of thousands of students each year. As our organization strategically supports school leaders, the powerful impact is felt throughout the school and leads to improved and lasting educational outcomes for PK-12 students.

THE POSITION

The Cahn Fellowship is seeking a dynamic and experienced professional to serve as its **Development Director**. The Development Director is charged with shaping and sustaining fundraising efforts for CF's national expansion through individual/family donors, foundations, corporate sponsorships, grants, and municipal/school district backing. In this role, the Development Director will oversee and manage the National Advisory Board and other entities nationwide by providing strategic planning support and fundraising campaign resources. In addition to meeting annually increasing funding targets, the Development Director will promote National Advisory Board engagement on campuses staffed with Cahn Fellows and Alumni. Qualified applicants should have:

- Five years plus of work experience; at least 3 years of successful fundraising experience
- Experience leading million-dollar fundraising campaigns (ideal, not required)
- Strong strategic thinking, planning and project management skills; ability to articulate a vision and lead others to operationalize it.
- Robust interpersonal skills including the ability to work collaboratively with a wide range of people at all levels of the organization

THE PARTICULARS

- Work remotely with 10-20% travel required to events, including those taking place over nights and weekends.
- Competitive salary of \$125K - \$150K, commensurate with experience, plus a bonus TBD based on achieving annual goals
- Medical benefits coverage



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- Paid leave
- Retirement benefits - 403(b) plan
- *For more information about the Development Director position, click [here](#).*